CONE Midstream Partners LP

2Q 2016 Earnings

August 4, 2016

CONE Midstream Partners LP

Disclaimer – Forward Looking Statements

This presentation contains forward-looking statements within the meaning of the federal securities laws. Statements that are predictive in nature, that depend upon or refer to future events or conditions or that include the words "believe," "expect," "anticipate," "intend," "estimate" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters identify forward-looking statements. Forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict, and there can be no assurance that actual outcomes and results will not differ materially from those expected by our management. Factors that could cause our actual results to differ materially from the results contemplated by such forward-looking statements include, among others: the effects of changes in market prices of natural gas, NGLs and crude oil on our Sponsors' drilling and development plan on our dedicated acreage and the volumes of natural gas and condensate that are produced on our dedicated acreage; changes in our Sponsors' drilling and development plan in the Marcellus Shale and Utica Shale; our Sponsors' ability to meet their drilling and development plan in the Marcellus Shale and Utica Shale; the demand for natural gas and condensate gathering services; changes in general economic conditions; competitive conditions in our industry; actions taken by third-party operators, gatherers, processors and transporters; our ability to successfully implement our business plan; and our ability to complete internal growth projects on time and on budget. You should not place undue reliance on our forward-looking statements. Although forward-looking statements reflect our good faith beliefs at the time they are made, forward-looking statements involve known and unknown risks, uncertainties and other factors, including the factors described under "Risk Factors" and "Forward-Looking Statements" in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, which may cause our actual results, performance or achievements to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, unless required by law.

This presentation also contains non-GAAP financial measures. A reconciliation of these measures to the most directly comparable GAAP measures is available in the appendix to this presentation.

Q2 Highlights – Another Quarter of Strong Performance

- **Bottom line results ahead of internal expectations**
- **Increases over prior year (2Q 2015):**
  - Revenue (gross) up 22%
  - Net CNNX Volumes up 51%
  - Net Income to CNNX up 55%
  - Adjusted EBITDA (gross) up 40%
  - Adjusted EBITDA net to CNNX up 58%
  - Distributable Cash Flow up 59%
- **Continued focus on cost optimization and operating efficiencies**
  - Unit operating expense net of power approximately 7.4¢/Mcfe (down 40% from 2Q 2015)
- **Distribution increase of 3.7% (annualized growth rate of 15.5%)**
- **Distribution coverage of 1.55x (on declared amount)**
- **Cash flow positive – capital expenditures funded from operating cash**
- **$47 million total debt on balance sheet**
  - 0.46x debt/LTM Adjusted EBITDA

Inventory of Wells Drilled But Not Connected

	Anchor	Growth	Additional	Total	Wet	Dry
Inventory 12/31/15	60	0	62	122	68	54
2016 Well Connections						
Q1 TIL	26	0	0	26	0	26
Q2 TIL	8	0	6	14	6	8
Scheduled Q3-Q4	7	0	0	7	0	7
Total 2016 TIL	41	0	6	47	6	41
Inventory 12/31/16	19	0	56	75	62	13

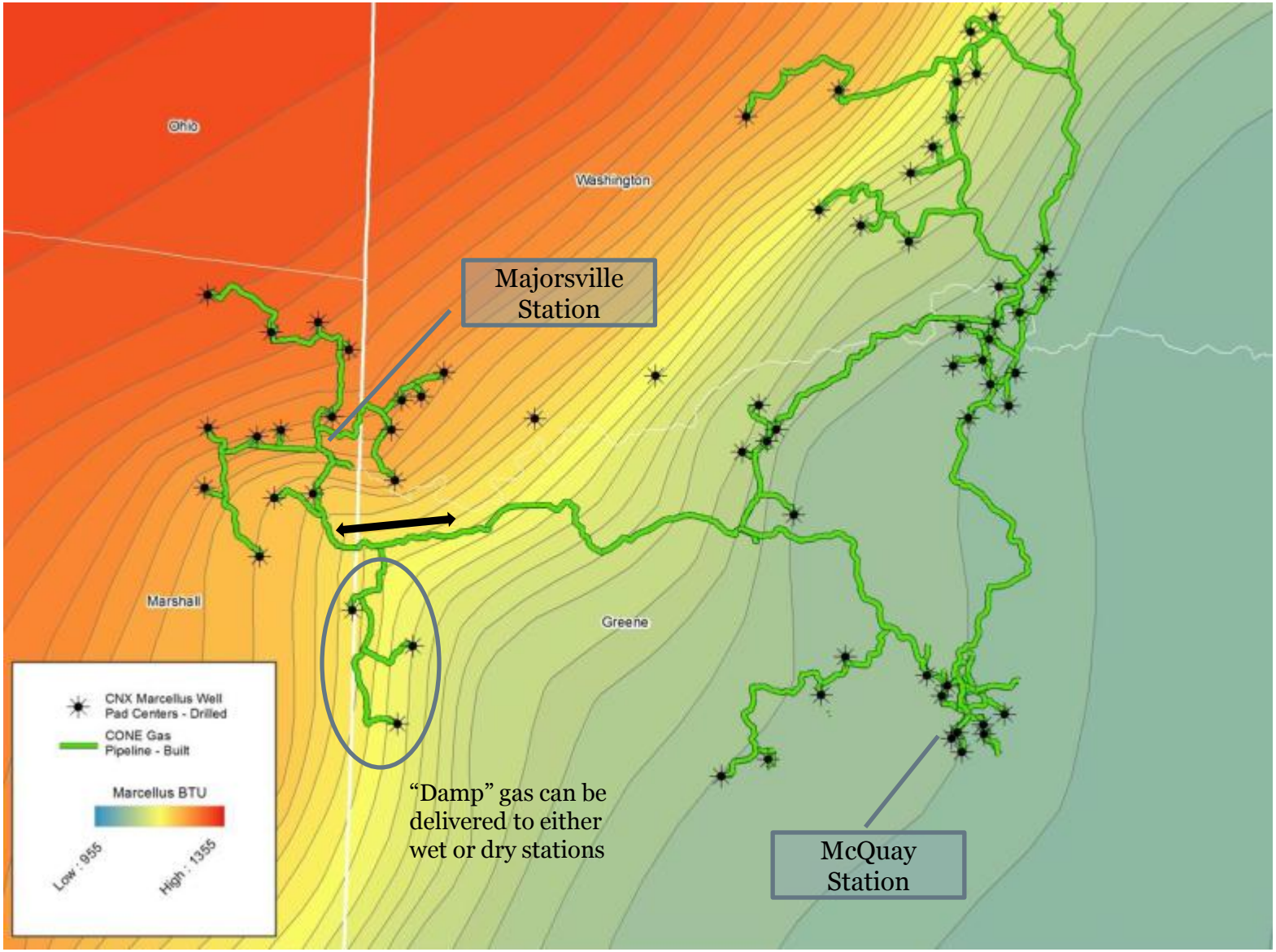
Note: Does not include 28 wells that have been top-hole drilled or prospective additions to inventory from CONSOL's announced resumption of drilling activity.

Capacity Utilization Varies Across Individual Systems

(Amounts in BBtu/d)

Systems	Interconnect Capacity	Actual 2Q 2016 Volume	Average Utilization
Anchor	1,329	1,128	85%
Growth	860	70	8%
Additional	545	154	28%
Total	2,734	1,352	49%

Operating Flexibility Helps Shippers Adjust to Changing Commodity Prices



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Appendix

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Non-GAAP Financial Measures

EBITDA and Adjusted EBITDA

We define EBITDA as net income (loss) before net interest expense, depreciation and amortization, and Adjusted EBITDA as EBITDA adjusted for non-cash items which should not be included in the calculation of distributable cash flow. EBITDA and Adjusted EBITDA are used as supplemental financial measures by management and by external users of our financial statements, such as investors, industry analysts, lenders and ratings agencies, to assess:

- our operating performance as compared to those of other companies in the midstream energy industry, without regard to financing methods, historical cost basis or capital structure;
- the ability of our assets to generate sufficient cash flow to make distributions to our partners;
- our ability to incur and service debt and fund capital expenditures; and
- the viability of acquisitions and other capital expenditure projects and the returns on investment of various investment opportunities.

We believe that the presentation of EBITDA and Adjusted EBITDA provides information that is useful to investors in assessing our financial condition and results of operations. The GAAP measures most directly comparable to EBITDA and Adjusted EBITDA are net income and net cash provided by operating activities. EBITDA and Adjusted EBITDA should not be considered an alternative to net income, net cash provided by (used in) operating activities or any other measure of financial performance or liquidity presented in accordance with GAAP. EBITDA and Adjusted EBITDA exclude some, but not all, items that affect net income or net cash, and these measures may vary from those of other companies. As a result, EBITDA and Adjusted EBITDA as presented below may not be comparable to similarly titled measures of other companies.

Distributable Cash Flow

We define distributable cash flow as Adjusted EBITDA less net income attributable to noncontrolling interest, net cash interest paid and maintenance capital expenditures. Distributable cash flow does not reflect changes in working capital balances.

Distributable cash flow is used as a supplemental financial measure by management and by external users of our financial statements, such as investors, industry analysts, lenders and ratings agencies, to assess:

- the ability of our assets to generate cash sufficient to support our indebtedness and make future cash distributions to our unitholders; and
- the attractiveness of capital projects and acquisitions and the overall rates of return on alternative investment opportunities.

We believe that the presentation of distributable cash flow in this report provides information useful to investors in assessing our financial condition and results of operations. The GAAP measures most directly comparable to distributable cash flow are net income and net cash provided by operating activities. Distributable cash flow should not be considered an alternative to net income, net cash provided by operating activities or any other measure of financial performance or liquidity presented in accordance with GAAP. Distributable cash flow excludes some, but not all, items that affect net income or net cash, and these measures may vary from those of other companies. As a result, our distributable cash flow may not be comparable to similarly titled measures of other companies.

The partnership does not provide financial guidance for projected net income or changes in working capital, and, therefore, is unable to provide a reconciliation of its Adjusted EBITDA and distributable cash flow projections to net income, operating income, or net cash flow provided by operating activities, the most comparable financial measures calculated in accordance with GAAP.

Reconciliation to GAAP Measures (Amounts in $ Millions)

	2015					2016	
	Q1	Q2	Q3	Q4	Total	Q1	Q2
Net Income	$ 21.2	$ 24.9	$ 33.6	$ 35.8	$ 115.5	$ 37.3	$ 24.5
Add: Interest Expense	0.1	0.0	0.2	0.6	0.8	0.4	0.4
Add: Depreciation Expense	3.0	3.7	3.8	4.6	15.1	4.8	5.2
Add: Non-Cash Unit Based Compensation	0.1	0.1	0.1	0.1	0.4	0.1	0.2
Add: Inventory revaluation	-	-	-	-	-	-	10.1
Adjusted EBITDA	24.4	28.7	37.7	41.1	131.8	42.7	40.3
Less: Net Income Attributable to Noncontrolling Interest	7.0	10.0	14.0	13.3	44.4	12.5	1.3
Less: Depreciation, Interest Expense and Inventory revaluation Attributable to Noncontrolling Interest	1.2	1.7	1.7	2.6	7.1	2.5	12.1
Adjusted EBITDA Attributable to General and Limited Partner Ownership Interest in CONE Midstream Partners LP	$ 16.2	$ 17.0	$ 21.9	$ 25.2	$ 80.3	$ 27.7	$ 26.9
Less: Interest Expense, Net	$ 0.0	$ 0.0	$ 0.1	$ 0.2	$ 0.4	$ 0.2	$ 0.3
Less: Ongoing Maintenance Capital Expenditures, Net of Expected Reimbursements	2.0	2.1	2.3	2.6	9.0	2.8	3.1
Distributable Cash Flow	$ 14.1	$ 14.9	$ 19.5	$ 22.4	$ 70.9	$ 24.6	$ 23.6

Note: Totals may not foot due to rounding.